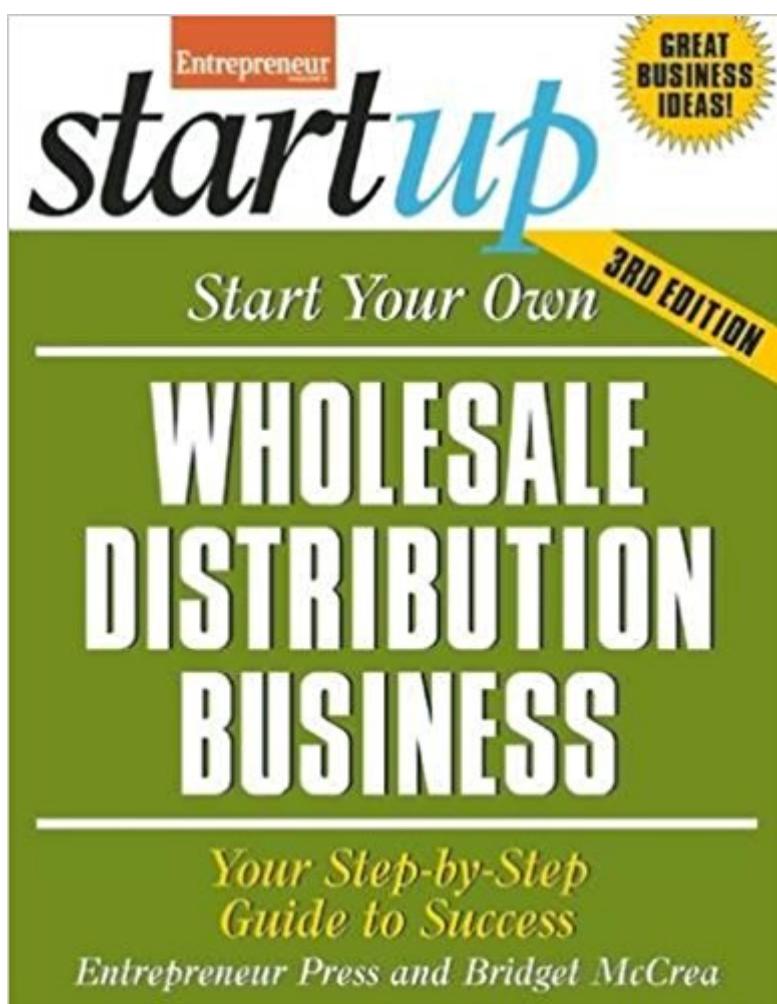


The book was found

Start Your Own Wholesale Distribution Business: Your Step-By-Step Guide To Success (StartUp Series)



Synopsis

Like making deals and money but don't care for the daily grind? Then consider becoming a middleman—the wholesaler who buys goods from the manufacturer and sells them to retailers for a profit. With millions of products on the market already and new ones coming every day, the wholesale economy has plenty of room for growth. This easy-to-read guide covers locating manufacturers and retailers, securing product exclusives, and identifying prime locations for wholesale distributorship. With insider secrets for beating the competition and step-by-step instruction on how to start making money today, this fully revised third edition also covers the Internet's growing role in distribution, effective strategies for dealing with shrinking profit margins, and specific product lines to focus on for maximum success.

Book Information

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Customer Reviews

There's Money in the Middle! Like making deals and earning money but don't care for the daily grind? Then consider becoming the middleman—the wholesaler who buys goods in volume from manufacturers and sells them to retailers for a profit. With millions of products on the market already, and new ones coming out every day, you'll find that there's tons of money to be made in the middle. The experts of Entrepreneur deliver step-by-step instructions on how to start a thriving wholesale operation, specializing in any industry; and running it from the comfort of home. This guide will reveal how to:

Establish your business and get funded; Implement market research tactics to find the perfect niche; Manage the day-to-day operation costs; Partner with the right manufacturers and retailers; Choose profitable product lines and get exclusive deals; Benefit from the internet's growing role in distribution; Promote and advertise your business; Hire the right team of professionals; And more. You'll also gain valuable insights from practicing wholesale distributors and get sample forms, checklists, and worksheets to guide you smoothly through each stage of the startup process. It's a straight shot from where you are today to owning and running your own business; and you can start right now.

There's Money in the Middle! Like making deals and earning money but don't care for the daily grind? Then consider becoming the middleman--the wholesaler--who buys goods in volume from manufacturers and sells them to retailers for a profit. With millions of products on the market already, and new ones coming out every day, you'll find that there's tons of money to be made in the middle. The experts of "Entrepreneur" deliver step-by-step instructions on how to start a thriving wholesale operation, specializing in any industry--and running it from the comfort of home. This guide will reveal how to: - Establish your business and get funded- Implement market research tactics to find the perfect niche- Manage the day-to-day operation costs- Partner with the right manufacturers and retailers- Choose profitable product lines and get exclusive deals- Benefit from the internet's growing role in distribution- Promote and advertise your business- Hire the right team of professionals- And more. You'll also gain valuable insights from practicing wholesale distributors and get sample forms, checklists, and worksheets to guide you smoothly through each stage of the startup process. It's a straight shot from where you are today to owning and running your own business--and you can start right now.

It has some really valuable information. I really like this book.

Yes ! Packed w great info and real sources to use

Too general.

Read through this on a plane. Had some great advice!

This was the right purchase, really helped me.

Very basic information. I did not find this book helpful at all.

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